

August 27th 2026

12pm and 3pm EST

Live Zoom Webinar

Speaker: Dr. Tarun Agarwal, DDS

If you want a practical roadmap for growing a more productive and profitable practice, increasing case acceptance, and successfully integrating implants into everyday dentistry, **then this course is for you.**



Course Description

This course is designed to help dental professionals present treatment with greater confidence and clarity. You will learn why many case acceptance challenges stem from incomplete diagnosis and communication rather than sales techniques. The course covers comprehensive diagnosis, effective treatment presentation, patient-friendly financial conversations, and strategies for breaking complex treatment plans into manageable steps. By the end, you'll be better equipped to help patients understand their options and make informed decisions. After all, presenting complete treatment recommendations is not selling, limiting options based on assumptions about affordability is.

Learning Objectives

- Identify where "saying no for the patient" caps diagnosis and presentation
- Separate the clinical yes from the financial yes
- Map the capture, design, and manufacture workflow to your current equipment and gaps
- Apply an overwhelm framework that keeps large plans moving



Presented by:

Dr. Tarun Agarwal, DDS

Dr. Tarun "T-Bone" Agarwal has spent 27 years in the chair and still runs Raleigh Dental Arts, the multi-doctor practice he built from scratch in 2001. Through 3D Dentists, he's trained more than 10,000 dentists to do the same: build a business that serves the owner instead of running them into the ground. His gift is simplification, taking the tangle of clinical skill, case acceptance, and practice economics and making it doable. Tough but fair, he's on a mission to level the playing field for the individual dentist.



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